





Venue: ADGM, Abu Dhabi, UAE Asset Abu Dhabi GP x LP Programme 27th Nov, 2023

International Family Office Congress 28th Nov, 2023



Shashank Samant
Chief Operating Officer
AXSA Wealth Management Pte Ltd

Company Profile:

Asset Management and Multi-Family Office

Attendee Brief Bio:

Prior to co-founding AXSA, Shashank was an Executive Director at Goldman Sachs Private Wealth Management, advising significant business families in Southeast Asia and India. Shashank's career started in the Sales and trading divisions at Morgan Stanley in Mumbai and Citigroup Global Markets in Hong Kong. Shashank graduated in 2009 from Indian Institute of Technology (IIT) Bombay with a Bachelor of Technology in Computer Science, where he was a recipient of the prestigious O.P.Jindal scholarship awarded for academic and leadership excellence

Please list your organization's primary function:

Wealth and Fund Management

What is your main function within the company:

Co-founder, Chief Operating Officer, BD in South Asia & MENA, Part of Investment Committee

Are you responsible for hiring investment managers?

yes

Total Assets Under Management:

Over SGD 250M







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What percentage of the total funds are allocated to alternatives? Close to 40%

Please indicate the range or size of allocations you make: 500k-5m

In your own words please tell us specifically what types of investments you are looking for:

NA

Have you invested in first-time funds in the past? Yes

What is your IRR target and over what duration? Depends on the underlying asset.

In what geographical regions and specific subregions or countries are you looking for future investments?

Global and USA

Please specify if you have any restrictions to investing in specific asset classes or strategies or regions:

None. Preference not to invest in China.

Products planning to invest within the next 3 to 6 months:

Hedge Funds, Private Debt, Private Equity, and Venture Capital