





Venue: ADGM, Abu Dhabi, UAE Asset Abu Dhabi GP x LP Programme 27th Nov. 2023

International Family Office Congress 28th Nov. 2023



Souheil Ali Hassan **Investment Manager** Al Ghurair Group

Company Profile:

One of the largest family-owned businesses in Dubai with operating businesses in manufacturing, banking, and real estate

Attendee Brief Bio:

More than 10 years of experience in financial services, specializing in Family Office and portfolio management

Please list your organization's primary function:

One of the largest family-owned businesses in Dubai with operating businesses in manufacturing, banking, and real estate

What is your main function within the company:

Setting up the Family Office investment program

Are you responsible for hiring investment managers?

Total Assets Under Management:

\$500M+

What percentage of the total funds are allocated to alternatives?

20%







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Please indicate the range or size of allocations you make:

\$5-10M

In your own words please tell us specifically what types of investments you are looking for:

Currently focusing on liquid traditional managers in Equities and Fixed Income

Have you invested in first-time funds in the past?

No

What is your IRR target and over what duration?

8% over a business cycle

In what geographical regions and specific subregions or countries are you looking for future investments?

Europe and USA

Please specify if you have any restrictions to investing in specific asset classes or strategies or regions:

Main focus developed markets

Products planning to invest within the next 3 to 6 months:

Absolute Return, Equity Products, and Fixed Income & Money Market