





Venue: ADGM, Abu Dhabi, UAE Asset Abu Dhabi GP x LP Programme 27th Nov. 2023

International Family Office Congress 28th Nov. 2023



**Karim Nassif** Head of Portfolio Management - Capital Markets Alkhabeer Capital

**Company Profile:** Institutional Investor

## **Attendee Brief Bio:**

Karim Nassif, CFA is the Head of Portfolio Management at Alkhabeer Capital and is responsible for contributing to the management of the firm's fixed income and equity strategies of SAR +3 bln and asset-raising efforts. He has more than 12 years in managing multiple asset classes in the region and globally. He has a proven track record of successfully outperforming the market across different economic cycles.

Please list your organization's primary function:

Asset Management

What is your main function within the company:

Capital Markets

Are you responsible for hiring investment managers?

Yes

**Total Assets Under Management:** 

9 Bln SAR

What percentage of the total funds are allocated to alternatives?

90%







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## Please indicate the range or size of allocations you make:

10-100M SAR

## In your own words please tell us specifically what types of investments you are looking for:

Alternative Investments (Private Credit, PE), Public Credit, Public equities, Pre-IPO, Real **Fstate** 

Have you invested in first-time funds in the past?

What is your IRR target and over what duration?

8-12% over 5 years

In what geographical regions and specific subregions or countries are you looking for future investments?

Global, Europe, USA, and MENA

Please specify if you have any restrictions to investing in specific asset classes or strategies or regions:

NΑ

## Products planning to invest within the next 3 to 6 months:

Absolute Return, Credit funds, Equity Products, Fixed Income and Money Market, Hedge Funds, and Private Debt