





Venue: ADGM, Abu Dhabi, UAE Asset Abu Dhabi GP x LP Programme 27th Nov, 2023

International Family Office Congress 28th Nov, 2023



Qussai Al YahyaiBusiness Development
Azza Al Ismaili Group

Company Profile:Single Family Office

Attendee Brief Bio:

Qussai Al Yahyai, a Business Development Manager at Azza Al Ismaili Group, leverages his business administration degree and expertise in management, project management, and leadership. With over six years in the manufacturing sector, he previously excelled as a Business Development Manager at Zumoroda LLC, securing significant contracts. Committed to creating value for clients and the company, Qussai delivers high-quality solutions. Keen to learn and be up-to-date with industry trends, his goal is to contribute to Azza Al Ismaili Group's growth and success while advancing his career in business development.

Please list your organization's primary function:

Trade, Education, Oil services, and Manufacturing

What is your main function within the company:

Businesses Development

Are you responsible for hiring investment managers?

Yes

Total Assets Under Management:

NA







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What percentage of the total funds are allocated to alternatives? $\ensuremath{\mathsf{NA}}$

Please indicate the range or size of allocations you make: $\ensuremath{\mathsf{NA}}$

In your own words please tell us specifically what types of investments you are looking for:

Qussai is primarily interested in investments that align with his financial goals, risk tolerance, and time horizon, while being open to exploring opportunities in Startups, Fintech, and potentially alternative investments.

Have you invested in first-time funds in the past? $\forall es$

What is your IRR target and over what duration? 20/20

In what geographical regions and specific subregions or countries are you looking for future investments?

Global

Please specify if you have any restrictions to investing in specific asset classes or strategies or regions:

Products planning to invest within the next 3 to 6 months:

Hedge Funds, Real Estate & Property Investments, and Renewables & Cleantech"