





Venue: ADGM, Abu Dhabi, UAE Asset Abu Dhabi GP x LP Programme 27th Nov, 2023

International Family Office Congress 28th Nov, 2023



# Mohamed Alhusaini Fund Management Specialist Bahrain Development Bank

#### **Company Profile:**

BDB commenced its operations in 1992 as a specialist Bank, BDB activities are focused on financing and development of small and medium businesses in addition to encouraging and supporting entrepreneurship activities in the Kingdom of Bahrain. Working in line with Bahrain Economic Vision 2030, BDB adopts a dynamic and effective strategy for stimulating entrepreneurial activity in implementing its plans for financing and advising small and medium businesses.

#### **Attendee Brief Bio:**

Mohamed Alhusaini is a fund specialist working directly under the fund manager, Areije Al-Shakar. He is a graduate of Bangor University and holds a bachelor's in Banking and Finance and joined Al Waha in May 2023. His role is to support her in managing the fund and running the day-to-day tasks. He is passionate about learning and discussing the world of finance and topics such as banking, startups, global finance news, cryptocurrency, blockchain, and investments.

#### Please list your organization's primary function:

SME Bank provides financing to Bahrain-based businesses. They are also the appointed manager for the Al Waha Fund of Funds

#### What is your main function within the company:

Fund Management Specialist, running day-to-day fund operations, analysis of investments, processing of expenses, and reporting duties







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### Are you responsible for hiring investment managers?

No

#### **Total Assets Under Management:**

\$100 million

#### What percentage of the total funds are allocated to alternatives?

The fund's portfolio is comprised of investments made into venture capital funds only. Therefore there are no alternatives.

#### Please indicate the range or size of allocations you make:

\$1 to \$10 million USD per investment

## In your own words please tell us specifically what types of investments you are looking for:

Venture Capital Funds

#### Have you invested in first-time funds in the past?

Yes

#### What is your IRR target and over what duration?

20% over 10 years

## In what geographical regions and specific subregions or countries are you looking for future investments?

Global, Europe, USA, and MENA

## Please specify if you have any restrictions to investing in specific asset classes or strategies or regions:

Fintech and Tech sectors are Al Waha's sector focus

#### Products planning to invest within the next 3 to 6 months:

Venture Capital