





Venue: ADGM, Abu Dhabi, UAE Asset Abu Dhabi GP x LP Programme 27th Nov, 2023

International Family Office Congress 28th Nov, 2023



Mehmet I. Budak

Managing Principal and Chief Investment Officer

Bessley Capital LLC

## **Company Profile:**

Bessley Capital is a Private Investment Office that was established in 2010. The Investment Targets are Disciplined focus on lower middle market funds (AuM 100m – 750m) and direct co-investments (enterprise value &It; \$150m). Current Portfolio is diversified by: Strategic Investments — GP stakes in funds or boutique financial services companies; Opportunistic Direct Co-Investments across PE, RE, PC, and VC alongside GPs or Independent Sponsors; LP allocations to specialist private funds across PE, RE, PC, and VC; Funds and direct co-investments must be led by specialized/seasoned 3rd party investors (GPs or Independent Sponsors); Bessley Capital does NOT lead any investments or manage any internal funds

## **Attendee Brief Bio:**

Mehmet I. Budak is the Founder and CIO of Bessley Capital LLC which invests in specialist private funds and direct co-investments (equity and credit) across Seed, Series A, Growth Equity, GP Stakes, and Senior Loans with a focus on lower middle market opportunities. No in-house asset management funds or products. Previously, Mr. Budak held senior investment roles at Credit Suisse (Switzerland), TFO Investment Office (GCC), Marathon Asset Management (EMEA), Carlyle Group (USA) and Goldman Sachs (USA). Mr. Budak received his M.B.A. degree from The Wharton School and B.S. Degree from the United States Military Academy (West Point).

## Please list your organization's primary function:

As a family office, we focus on investments in third-party alternative funds and coinvestments. No in-house funds or products







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## What is your main function within the company:

I am the CIO who makes final investment decisions and allocations.

Are you responsible for hiring investment managers? Yes

Total Assets Under Management: 600 - 800M

What percentage of the total funds are allocated to alternatives? 70%

Please indicate the range or size of allocations you make: 5-20M Per investment.

In your own words please tell us specifically what types of investments you are looking for: Specialist funds (Vintage 1, 2, 3, 4) with AUM <IBN in private equity, venture capital, and private credit.

Have you invested in first-time funds in the past? Yes

What is your IRR target and over what duration?

Private credit 12%+ // Private equity 20%+ with 2.5 MOIC over 4-6 years.

In what geographical regions and specific subregions or countries are you looking for future investments? Europe, Asia, USA, and MENA

Please specify if you have any restrictions to investing in specific asset classes or strategies or regions: No Africa, Russia, or China next few years.

Products planning to invest within the next 3 to 6 months: Absolute Return, Blockchain & Crypto Currency, Credit funds, Farmland / Forestry / Agriculture, Private Debt, Private Equity, Real Estate & Property Investments, Renewables & Cleantech, and Venture Capital