



Venue: ADGM, Aby Dhabi, UAE Asset Abu Dhabi GP x LP Programme 27th Nov. 2023

EMIRATES FAMILY OFFICE ASSOCIATION

International Family Office Congress 28th Nov. 2023





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Muhammad Yasir Magbool Head of Capital Markets Deravah Financials

Company Profile: Derayah Financials

Attendee Brief Bio:

Muhammad Yasir Magbool has been Heading Capital Markets at Derayah Financials since 2016. Derayah Financials currently manages c2Bn USD across Public Equities, Fixed Income, and Trade Finance

Please list your organization's primary function: Asset Management, Brokerage, and Digital Banking

What is your main function within the company: Asset Management (Public Equities and Fixed Income)

Are you responsible for hiring investment managers? Yes

Total Assets Under Management: 2Bn USD

What percentage of the total funds are allocated to alternatives? 30%



Muhammad Yasir along with CIO manages 100% allocation

In your own words please tell us specifically what types of investments you are looking for:

Fixed Income, Private Debt, SUkuks, Pre-IPO, and IPO

Have you invested in first-time funds in the past? No

What is your IRR target and over what duration? 15-20% over 3-5 years

In what geographical regions and specific subregions or countries are you looking for future investments? USA and MENA

Please specify if you have any restrictions to investing in specific asset classes or strategies or regions: Derivatives

Products planning to invest within the next 3 to 6 months: Absolute Return, Credit Funds, Equity Products, Fixed Income & Money Market, and Private Debt



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Please indicate the range or size of allocations you make:

