



Venue: ADGM, Aby Dhabi, UAE Asset Abu Dhabi GP x LP Programme 27th Nov. 2023

EMIRATES FAMILY OFFICE ASSOCIATION

International Family Office Congress 28th Nov. 2023



Jussi Ojala Ouarterback **FCA** Investments

Company Profile:

Impact investor in sustainable and growth-oriented SMEs in fragile states

Attendee Brief Bio:

Jussi Ojala has over 20 years of experience from the UN, EU, and the INGO sectors in development cooperation, private sector development, and support to SMEs. Currently, he works as an Executive Representative towards Private Sector Development at Finn Church Aid and as a Quarterback at FCA Investments

Please list your organization's primary function: Impact investments to sustainable SMEs, development impacts

What is your main function within the company: Advocacy and partner relations

Are you responsible for hiring investment managers? No

Total Assets Under Management: 16m€

What percentage of the total funds are allocated to alternatives? NA







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Please indicate the range or size of allocations you make: Direct investments from 100k to 1m€

In your own words please tell us specifically what types of investments you are lookina for:

We look for partners in investing in SMEs, especially in the African context (Somalia, Uganda, Kenya). We have several vehicles including our scalable service concept, www.mmof.com

Have you invested in first-time funds in the past? Yes

What is your IRR target and over what duration? 5% EUR

In what geographical regions and specific subregions or countries are you looking for future investments? Global

Please specify if you have any restrictions to investing in specific asset classes or strategies or regions:

We invest only in sustainable and profitable SMEs in African fragile contexts

Products planning to invest within the next 3 to 6 months: Renewables & Cleantech and ESG



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