





Venue: ADGM, Abu Dhabi, UAE Asset Abu Dhabi GP x LP Programme 27th Nov, 2023

International Family Office Congress 28th Nov, 2023



John Fairs
Executive Director FAB Asset Management
First Abu Dhabi Bank

Company Profile:

FAB, the UAE's largest bank and one of the world's largest and safest institutions, offers an extensive range of tailor-made solutions, and products and services, to provide a customized experience. Through its strategic offerings, it looks to meet the banking needs of customers across the world via its market-leading Corporate and Investment Banking and Personal Banking franchises.

Attendee Brief Bio:

John Fairs joined FAB in 2019 as Head of Fixed Income Asset Management overseeing all aspects of the fund management asset allocation, composition of funds, and contributing to the macro strategy of the division. John has over 38 years of relevant experience in global fixed-income markets working at institutions such as JP Morgan, ABN Amro, CIBC, LBBW, and Korea Development Bank.

Please list your organization's primary function:

What is your main function within the company:

Manage and facilitate growth in AUM on behalf of the Asset Management division

Are you responsible for hiring investment managers?

Yes







Venue: ADGM, Abu Dhabi, UAE Asset Abu Dhabi GP x LP Programme 27th Nov, 2023

International Family Office Congress 28th Nov. 2023

Total Assets Under Management:

\$3 Billion

What percentage of the total funds are allocated to alternatives? 10%

Please indicate the range or size of allocations you make:

\$10 mill - \$300 mill

In your own words please tell us specifically what types of investments you are looking for:

Global Bonds and Equity

Have you invested in first-time funds in the past?

No

What is your IRR target and over what duration?

6% over 5 years

In what geographical regions and specific subregions or countries are you looking for future investments?

Global, Europe, Asia, USA, MENA, and LATAM

Please specify if you have any restrictions to investing in specific asset classes or strategies or regions:

Russia

Products planning to invest within the next 3 to 6 months:

Equity Products and Fixed Income & Money Market