





Venue: ADGM, Abu Dhabi, UAE Asset Abu Dhabi GP x LP Programme 27th Nov, 2023

International Family Office Congress 28th Nov, 2023



Alex Ariana
Head, Alternative Investment and Fund Selection
First Capital Global Management

Company Profile:Multi Family Office

Attendee Brief Bio:

Senior Member of Multi-Family Office, responsible for manager selection of private deals

Please list your organization's primary function:

Multi-Family Office

What is your main function within the company:

Senior Member of Multi-Family Office, responsible for manager selection of private deals

Are you responsible for hiring investment managers?

No

Total Assets Under Management:

1.7bn

What percentage of the total funds are allocated to alternatives?

70%

Please indicate the range or size of allocations you make:

5-25m







Venue: ADGM, Abu Dhabi, UAE Asset Abu Dhabi GP x LP Programme 27th Nov, 2023

International Family Office Congress 28th Nov. 2023

In your own words please tell us specifically what types of investments you are looking for:

venture capital, private credit, and real estate

Have you invested in first-time funds in the past?

What is your IRR target and over what duration?

Depends on the risk associated with the fund, typically 10% and above

In what geographical regions and specific subregions or countries are you looking for future investments?

Europe, Asia, USA, and MENA

Please specify if you have any restrictions to investing in specific asset classes or strategies or regions:

Crypto

Products planning to invest within the next 3 to 6 months:

Absolute Return, Credit Funds, Farmland / Forestry / Agriculture, Hedge Funds, Private Debt, Private Equity, Real Estate and Property Investments, and Venture Capital