

**ADFW**

ABU DHABI FINANCE WEEK

27-30 NOV 2023

Venue:  
ADGM, Abu Dhabi, UAE**COLLAB**

COLLATE. CONNECT. CREATE.

Asset Abu Dhabi GP x LP Programme  
27th Nov, 2023**EMIRATES**

FAMILY OFFICE ASSOCIATION

International Family Office Congress  
28th Nov, 2023**ADFW**

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28th Nov, 2023**Sultan Al Khonji**Analyst  
Kamco Invest**Company Profile:**

Kamco Invest's primary function is to provide investment management services to its clients, including institutional investors, high-net-worth individuals, and family offices.

**Attendee Brief Bio:**

Sultan Al Khonji, a seasoned investment professional at Kamco Invest. Armed with dual degrees in Finance and Real Estate from the University of Colorado Boulder, Sultan excels in traditional and alternative investments. His expertise spans private debt, venture capital, and real estate. Sultan's commitment to excellence is evident in his academic and professional achievements, including proficiency in financial modeling, pitch book preparation, and deal execution from his investment banking background. His experience in a sovereign wealth fund-backed venture capital firm adds depth, with exposure to due diligence and exit opportunity evaluation. Sultan's diverse skills contribute to his well-rounded perspective and success in the field.

**Please list your organization's primary function:**

Kamco Invest's primary function is to provide investment management services to its clients, including institutional investors, high-net-worth individuals, and family offices.

**What is your main function within the company:**

Wealth management and advisory for institutional investors

**Are you responsible for hiring investment managers?**

Yes

**Total Assets Under Management:**

\$14 billion USD

**What percentage of the total funds are allocated to alternatives?**

Confidential

**Please indicate the range or size of allocations you make:**

The size of our allocations can go up to \$100 million depending on the asset class

**In your own words please tell us specifically what types of investments you are looking for :**

We are currently seeking investment opportunities in the alternative space, with a particular focus on companies that are poised for growth and have a strong competitive advantage.

**Have you invested in first-time funds in the past?**

Yes

**What is your IRR target and over what duration?**

Our target IRR varies by investment type and generally, we are long-term investors with a horizon of 5-10 years.

**In what geographical regions and specific subregions or countries are you looking for future investments?**

Europe, USA, and MENA

**Please specify if you have any restrictions to investing in specific asset classes or strategies or regions:**

We do not have any specific restrictions on asset classes or regions, but we do have a preference for investments that offer attractive risk-adjusted returns.

**Products planning to invest within the next 3 to 6 months:**

Credit funds, Fixed Income and Money Market, Hedge Funds, Private Debt, and Real Estate & Property Investments

DELEGATES

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