





Venue: ADGM, Abu Dhabi, UAE Asset Abu Dhabi GP x LP Programme 27th Nov, 2023

International Family Office Congress 28th Nov, 2023



Walid Kahale Analyst Kamco Invest

Company Profile:

Kamco Invest's primary function is to provide investment management services to its clients, including institutional investors, high-net-worth individuals, and family offices.

Attendee Brief Bio:

Walid, an integral member of the Kamco Invest team, is dedicated to efficiently guiding clients to their investment goals. With extensive industry experience, he excels in market understanding and investment strategies. Committed to delivering exceptional results, Walid is a problem-solving enthusiast who goes the extra mile for clients. His passion for finance and wealth of knowledge make him a valuable asset at Kamco Invest. Beyond that, Walid brings four years of private banking experience, serving high-networth clients with personalized financial services.

Please list your organization's primary function:

Kamco Invest's primary function is to provide investment management services to its clients, including institutional investors, high-net-worth individuals, and family offices.

What is your main function within the company:

Wealth Management and Advisory for Institutional Investors

Are you responsible for hiring investment managers?

Yes







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Total Assets Under Management:

USD 15 billion

What percentage of the total funds are allocated to alternatives?

Confidential

Please indicate the range or size of allocations you make:

The size of our allocations can go up to \$100 million depending on the asset class.

In your own words please tell us specifically what types of investments you are looking for:

We are currently seeking investment opportunities in the alternative space, with a particular focus on companies that are poised for growth and have a strong competitive advantage.

Have you invested in first-time funds in the past?

Yes

What is your IRR target and over what duration?

Our target internal rate of return (IRR) varies by investment type and generally, we are long-term investors with a horizon of 5-10 years.

In what geographical regions and specific subregions or countries are you looking for future investments?

Europe, USA, and MENA

Please specify if you have any restrictions to investing in specific asset classes or strategies or regions:

We do not have any specific restrictions on asset classes or regions, but we do have a preference for investments that offer attractive risk-adjusted returns.

Products planning to invest within the next 3 to 6 months:

"Credit Funds, Equity Products, Fixed Income & Money Market, Hedge Funds, Private Debt, Private Equity, and Real Estate and Property Investments