



Venue: ADGM, Aby Dhabi, UAE Asset Abu Dhabi GP x LP Programme 27th Nov. 2023



International Family Office Congress 28th Nov. 2023





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## **Gaurav Singh** Head - International Investments & Sukuk Kuwait International Bank

**Company Profile:** Banking Company

Attendee Brief Bio: Managing the proprietary portfolio of the Bank primarily focused on fixed-income

Please list your organization's primary function: Banking institution

What is your main function within the company: Investment Management

Are you responsible for hiring investment managers? Yes

**Total Assets Under Management:** \$1 billion

What percentage of the total funds are allocated to alternatives? 5% to 10%

Please indicate the range or size of allocations you make: \$10 to \$30 mil



looking for: Leasing / Real Estate

Have you invested in first-time funds in the past? No

What is your IRR target and over what duration? 12% to 20%

In what geographical regions and specific subregions or countries are you looking for future investments? USA and MENA

Please specify if you have any restrictions to investing in specific asset classes or strategies or regions: Islamic strategies only

Products planning to invest within the next 3 to 6 months: Fixed Income & Money Market, Infrastructure, Private Debt, Real Estate & Property Investments, and ESG



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In your own words please tell us specifically what types of investments you are

