

ADFW

ABU DHABI FINANCE WEEK

27-30 NOV 2023

Venue:
ADGM, Abu Dhabi, UAE**COLLAB**

COLLATE. CONNECT. CREATE.

Asset Abu Dhabi GP x LP Programme
27th Nov, 2023**EMIRATES**

FAMILY OFFICE ASSOCIATION

International Family Office Congress
28th Nov, 2023**ADFW**

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International Family Office Congress
28th Nov, 2023**Philippe Chalu**Advisor
Othaim**Company Profile:**

Single Family Office

Attendee Brief Bio:

Mr. Chalu is a global capital markets expert with over 20 years of experience in top-tier institutions across London, Paris, Dubai, and Riyadh. He started his career as a Fixed Income/Currencies/Commodities derivatives salesperson with Barclays Capital covering the MENA region. He also worked afterward in similar positions with HSBC and Société Générale. Philippe has been advising family offices over the last 10 years in relation to their public and private investments. Currently, Philippe serves as an investment advisor for RIVA (one of the largest single-family offices of a Saudi conglomerate that belongs to Abdallah Al Othaim), executing a strategic and investment roadmap across all asset classes. Mr. Chalu has a Master's in Management and Finance from HEC Paris in France and a Master's in Electrical Engineering from ESIB-St Joseph University in Lebanon.

Please list your organization's primary function:

Single Family Office of the owner of the largest chain of supermarkets and malls in KSA

What is your main function within the company:

Investments

Are you responsible for hiring investment managers?

No

Total Assets Under Management:

400mn USD

What percentage of the total funds are allocated to alternatives?

70%

Please indicate the range or size of allocations you make:

10-20mn USD

In your own words please tell us specifically what types of investments you are looking for:

Private equity, private credit, private real assets, Equities and Fixed Income

Have you invested in first-time funds in the past?

No

What is your IRR target and over what duration?

10-12%, 5-year duration

In what geographical regions and specific subregions or countries are you looking for future investments?

Europe, Asia, and USA

Please specify if you have any restrictions to investing in specific asset classes or strategies or regions:

We do not invest in MENA

Products planning to invest within the next 3 to 6 months:

Credit Funds, Equity Products, Fixed Income and Money Market, Infrastructure, Private Debt, Private Equity, Real Estate and Property Investments, and Venture Capital

DELEGATES

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