

**ADFW**

ABU DHABI FINANCE WEEK

27-30 NOV 2023

Venue:  
ADGM, Abu Dhabi, UAE**COLLAB**

COLLATE. CONNECT. CREATE.

Asset Abu Dhabi GP x LP Programme  
27th Nov, 2023**EMIRATES**

FAMILY OFFICE ASSOCIATION

International Family Office Congress  
28th Nov, 2023**ADFW**

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28th Nov, 2023**Paweł Borys**President of the Management Board  
Polish Development Fund**Company Profile:**

Development Financial Institution

**Attendee Brief Bio:**

President of the Management Board Polish Development Fund, Chairman of the Supervisory Board of Bank Gospodarstwa Krajowego, Chairman of the Board of the Polish Economic Institute. Polish economist and manager, specializing in banking, capital market, and economic policy.

**Please list your organization's primary function:**

Coordination of the efforts of development institutions supporting the sustainable social and economic development of the country

**What is your main function within the company:**

Setting and executing Organization Strategy, Building the Senior Leadership Team, Making capital allocation decisions, Setting Vision, Values, and Corporate culture, Communicating effectively with all stakeholders

**Are you responsible for hiring investment managers?**

Yes

**Total Assets Under Management:**

Approx. 93 billion PLN

DELEGATES

**What percentage of the total funds are allocated to alternatives?**

&gt;50%

**Please indicate the range or size of allocations you make:**

Up to EUR 1Bn. Sweet spot: EUR 100m.

**In your own words please tell us specifically what types of investments you are looking for:**

Wide range of equity, debt, and structured investments across capital structures in a variety of industries and investment strategies (infrastructure, public assets, non-public assets, direct investments, co-investments, fund-of-funds, real estate, cash yield-oriented).

**Have you invested in first-time funds in the past?**

Yes

**What is your IRR target and over what duration?**

Market-driven rate of returns, depending on particular investment strategy. A wide array of durations – from short-term investments to ever-green funds

**In what geographical regions and specific subregions or countries are you looking for future investments?**

Europe

**Please specify if you have any restrictions to investing in specific asset classes or strategies or regions:**

Main focus on investments in Poland

**Products planning to invest within the next 3 to 6 months:**

Absolute Return, Credit funds, Equity Products, Farmland / Forestry / Agriculture, Fixed Income &amp; Money Market, Infrastructure, Private Debt, Private Equity, Real Estate &amp; Property Investments, Renewables &amp; Cleantech, and Venture Capital

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