





Venue: ADGM, Abu Dhabi, UAE Asset Abu Dhabi GP x LP Programme 27th Nov, 2023

International Family Office Congress 28th Nov, 2023



Ankit GuptaSenior Vice President & Senior Portfolio Manager
SNB Capital

Company Profile:

Asset Management, Investment Banking, and Brokerage

Attendee Brief Bio:

With 18+ years in global investment management, Mr. Gupta oversees \$1bn in discretionary capital across diverse assets—equities, fixed income, and alternatives.

Please list your organization's primary function:

Asset Management

What is your main function within the company:

Investments

Are you responsible for hiring investment managers?

Yes

Total Assets under management:

>\$75 billion

What percentage of the total funds are allocated to alternatives?

Please indicate the range or size of allocations you make:

\$20-50 million







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In your own words please tell us specifically what types of investments you are looking for:

PE Growth, Asia PE Venture, RE Opportunistic, and Infrastructure Opportunistic

Have you invested in first-time funds in the past?

No

What is your IRR target and over what duration?

Depends on asset class

In what geographical regions and specific subregions or countries are you looking for future investments?

Global

Please specify if you have any restrictions to investing in specific asset classes or strategies or regions:

Hotels and Liquor

Products planning to invest within the next 3 to 6 months:

Absolute Return, Equity Products, Fixed Income and Money Market, Infrastructure, Private Debt, Private Equity, Real Estate and Property Investments, and Venture Capital