

**ADFW**

ABU DHABI FINANCE WEEK

27-30 NOV 2023

Venue:  
ADGM, Abu Dhabi, UAE**COLLAB**

COLLATE. CONNECT. CREATE.

Asset Abu Dhabi GP x LP Programme  
27th Nov, 2023**EMIRATES**

FAMILY OFFICE ASSOCIATION

International Family Office Congress  
28th Nov, 2023**ADFW**

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28th Nov, 2023**Nitin Gupta**Director – Head of Risk and Compliance  
The Arab Investment Company**Company Profile:**

Wholesale Banking and Investments

**Attendee Brief Bio:**

CA/FRM/CIA Charter Holder with over 23 years of experience in risk management

**Please list your organization's primary function:**

Wholesale banking and Investment - Public / PE

**What is your main function within the company:**

Responsible for overall Risk and Compliance function

**Are you responsible for hiring investment managers?**

No

**Total Assets Under Management:**

USD 1.3 bn

**What percentage of the total funds are allocated to alternatives?**

Nil

**Please indicate the range or size of allocations you make:**

USD 20- 50MM

DELEGATES

**In your own words please tell us specifically what types of investments you are looking for:**

We are looking for investments that offer capital appreciation and a good risk-reward profile, ideally in the MENA region. Private equity deals and funds that meet our investment criteria are a good fit for our needs.

**Have you invested in first-time funds in the past?**

Yes

**What is your IRR target and over what duration?**

&gt;10% and 3-5 years

**In what geographical regions and specific subregions or countries are you looking for future investments?**

Global and MENA

**Please specify if you have any restrictions to investing in specific asset classes or strategies or regions:**

No

**Products planning to invest within the next 3 to 6 months:**

Equity Products, Fixed Income and Money Market, Private Debt, Private Equity, and Real Estate and Property Investments

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