





Venue: ADGM, Abu Dhabi, UAE Asset Abu Dhabi GP x LP Programme 27th Nov, 2023

International Family Office Congress 28th Nov, 2023



**Digvijay Tanwar** Senior Manager - Capital Markets The Arab Investment Company S.A.A.

Company Profile: Wholesale Bank

#### **Attendee Brief Bio:**

Senior investments professional with over 18 years of experience spanning public and private equity, planning and strategy, fixed income, and research

## Please list your organization's primary function:

Wholesale Bank

### What is your main function within the company:

Investments - Securities

## Are you responsible for hiring investment managers?

Yes

### **Total Assets Under Management:**

USD 650 million

# What percentage of the total funds are allocated to alternatives?

0

### Please indicate the range or size of allocations you make:

USD 20-50 million







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# In your own words please tell us specifically what types of investments you are looking for:

We are looking for investments that offer capital appreciation and a good risk-reward profile, ideally in the MENA region. Private equity deals, VC and Capital Market Funds that meet our investment criteria are a good fit for our needs.

# Have you invested in first-time funds in the past?

No

### What is your IRR target and over what duration?

>10% over 4-5 years

# In what geographical regions and specific subregions or countries are you looking for future investments?

Global and MENA

# Please specify if you have any restrictions to investing in specific asset classes or strategies or regions:

NΑ

### Products planning to invest within the next 3 to 6 months:

Absolute Return, Equity Products, Fixed Income and Money Market, Infrastructure, Private Debt, Private Equity, and Real Estate and Property Investments