

**ADFW**

ABU DHABI FINANCE WEEK

27-30 NOV 2023

Venue:  
ADGM, Abu Dhabi, UAE**COLLAB**

COLLATE. CONNECT. CREATE.

Asset Abu Dhabi GP x LP Programme  
27th Nov, 2023**EMIRATES**

FAMILY OFFICE ASSOCIATION

International Family Office Congress  
28th Nov, 2023**ADFW**

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28th Nov, 2023**Sonali Goila**General Manager and Head of Investments  
Panthera Capital Investments**Company Profile:**

Panthera Capital Investments, based in Dubai, UAE, is the venture capital and private equity arm of Fujairah Holding. With a focus on early-stage, high-growth tech startups in emerging markets (mainly MENA and India), Panthera provides seed and growth capital. Their investment scope spans sectors, emphasizing fintech, consumer digital, enterprise tech, and conscious/sustainable systems. In the private equity domain, Panthera targets mature businesses in strategic sectors like metals and mining, shipping, and logistics. Additionally, Panthera plays a role in fostering innovation and investment opportunities in Fujairah and the UAE, collaborating with portfolio companies to leverage its strategic network for impactful growth.

**Attendee Brief Bio:**

Sonali is a full-cycle, multi-stage investor, operator, and business builder with over 15 years of experience across emerging markets (Middle East, North Africa, Southeast Asia, and India). She currently heads Venture Capital and Private Equity Investments for Panthera Capital, the investment arm of Fujairah Holding.

**Please list your organization's primary function:**

Venture Capital and Private Equity

**What is your main function within the company:**

General Manager and Head of Investments

DELEGATES

**Are you responsible for hiring investment managers?**

NA

**Total Assets Under Management:**

Confidential

**What percentage of the total funds are allocated to alternatives?**

Panthera is an alternative investment firm

**Please indicate the range or size of allocations you make:**

Confidential

**In your own words please tell us specifically what types of investments you are looking for:**

Early-stage tech startup investments

**Have you invested in first-time funds in the past?**

No

**What is your IRR target and over what duration?**

Confidential

**In what geographical regions and specific subregions or countries are you looking for future investments?**

Asia and MENA

**Please specify if you have any restrictions to investing in specific asset classes or strategies or regions:**

NA

**Products planning to invest within the next 3 to 6 months:**

Private Equity and Venture Capital

DELEGATES