

ADFW

ABU DHABI FINANCE WEEK

27-30 NOV | 2023

- Venue: ADGM, Abu Dhabi, UAE
- Asset Abu Dhabi GP x LP Programme
27th Nov, 2023
- International Family Office Congress
28th Nov, 2023



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True Global Ventures 4 Plus (TGV) stands at the forefront of equity Venture Capital, specializing in investments in Artificial Intelligence (AI) and Web3 companies led by serial entrepreneurs across more than 20 cities. Anchored by the True Global Ventures 4 Plus Fund and True Global Ventures 4 Plus Opportunity Fund, TGV strategically focuses on four key verticals: Generative Artificial Intelligence (AI), Infrastructure & Data Analytics, Entertainment and Gaming, and Financial Services.

TGV adopts a concentrated approach, investing in late-stage startups led by serial entrepreneurs, minimizing the risk of failure and leveraging existing distributed ledger technology revenue. The firm thrives on its global expertise, active market presence, and a team of 13 General Partners steering the Opportunity Fund. With a hands-on approach, TGV has organized over 60 global events, engaging with approximately 20,000 professionals and providing thought leadership on industry mega-trends.

TGV's predictive insights highlight the acceleration of Generative AI traction, the mainstream adoption of Open Metaverses, and the strategic move to acquire secondary shares in 2022's winners. The firm recognizes the paradigm shift towards decentralization, emphasizing the importance of security, regulation, and privacy in response to consumer demand.

Two funds, the Base Fund (TGV4+) and the Opportunity Fund (TGV4+ Opportunity Fund), demonstrate TGV's commitment to catching the waves of technological evolution. The Base Fund, launched in 2019, saw a final close in August 2021 with USD 113 million, deploying 75% across 16 investments. The Opportunity Fund, launched in June 2022, holds a total GP commitment of USD 62 million, with over 40% of the total fund size already invested in three companies.

TGV's present portfolio includes investments in Ledger, a global market leader in self-custody, AnimocaBrands, pioneers in the NFT space, and Sandbox, a global leader in the decentralized metaverse. These companies exemplify TGV's commitment to supporting core businesses and advancing technology across the industries it invests in.

With a vision firmly rooted in long-term mega-trends, TGV remains a pioneer in the venture capital landscape, capitalizing on its extensive global network, predictive insights, and strategic investment approach.

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Pearce Clune

Founder and General Partner

Pearce has been a trailblazer in international business having worked and lived across the globe for most of the last 30 years. He earned an early reputation as a Russia specialist having lived and worked across multiple Russian cities from 1993 to 1995 just after the fall of the Soviet Union and again from 2003 to 2005. This time gave Pearce a rare insight into the mechanics of the Russian government as he worked initially on the Russian State Asset Privatization Program during the tumultuous years of the post-Soviet era and later as Nestle's youngest-ever Managing Director.

Passionate about geopolitics Pearce continued his corporate career with Nestle traveling extensively throughout Asia for the next 10 years basing himself in China, Pakistan, India, Thailand, and Central Asia in addition to periods living in Kuala Lumpur, Manila, and Paris. During this time Pearce built a strong understanding of the political and commercial workings of Asia and the intra-dependence of its economies.

The next 16 years saw Pearce take another right turn as he devoted his time to the development and consumerization of technology by joining Dell Technologies. Based in Dubai, UAE since 2007 Pearce held various senior executive positions across emerging markets, EMEA, and globally - most recently leading the Global Strategy & Consulting function. This phase of Pearce's career has seen him utilize and build on his global commercial acumen to traverse the globe working from Beijing to Berlin, Lagos to Limerick, Austin to Accra, Riyadh to Rio, and pretty much all between.

Today Pearce dedicates his time to tech venture capital and is a Founding and General Partner in True Global Ventures (TGV) <https://www.tgv4plus.com/> TGV is an equity-based VC fund investing in Generative AI, Web3 Entertainment, Financial Services, and Blockchain Infrastructure. Licensed under the Monetary Authorities of Singapore, TGV has been an early investor in several unicorns such as Animoca Brands, The Sandbox, Ledger, and Forge. With \$260m AUM of which ~25% is contributed by a small group of GPs who diligently work with portfolio companies driving their success and growth.

He remains passionate about technology, geopolitics, history, art, and economics and thrives in connecting people and ideas across the globe. Pearce holds a number of Advisory Board positions in companies across America, Asia and Europe.



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Sergey Dashkov

Founder and General Partner

Sergey Dashkov, with 30 years of combined experience in operational businesses and venture capital, began his journey with SDC-Foods, an exclusive partner of Ahmad Tea in Russia. Over the past decade, he has become an angel investor, building a portfolio of 100+ companies. As the Founder of Joint Journey, a venture capital firm valued at \$40M+, Sergey has invested in diverse sectors like Big Data, AI, FinTech, New Energy, VR, IoT, and BioTech, achieving an exit with a unicorn.

In 2020, Sergey was honored as the Russian Angel of the Year and consistently ranked among the top 3 business angels in Russia from 2017 to 2019. He co-founded AngelsDeck Global Ventures, which closed over 105 syndicate venture deals, totaling more than \$70M in capital investments, engaging 400+ private investors worldwide. Sergey's global investing experience has been crucial to his ventures.

Currently, Sergey is a Founding and General Partner at True Global Ventures 4 Plus, an equity-based VC fund licensed under the Monetary Authorities of Singapore. True Global Ventures focuses on transformative sectors like Generative AI, Web3 Entertainment, Financial Services, and Blockchain Infrastructure, backing industry leaders and unicorns such as Animoca Brands, The Sandbox, Ledger, and Forge.

True Global Ventures 4 Plus, with \$260M AUM, positions itself in the growth equity market, unlocking transformative opportunities with cutting-edge technologies. Sergey's investment philosophy centers on global market potential, seeking founders with deep industry knowledge and a clear understanding of competitive advantages. Beyond his professional interests, Sergey is passionate about technology, human capital development, startup mentoring, and community building. His hobbies include beach volleyball and sailing.

