



Hettish Kumar

**Vice President Asset Management
Al Imtiaz Investment Group**

Company Profile:
Family Office

Attendee Brief Bio:

Hettish Karmani, currently the Vice President of the Investment Division at Al Imtiaz Investment Group, is responsible for managing equity and venture capital portfolios. Prior to joining Al Imtiaz, he served as the Head of Research & Advisory at Ubhar Capital, where he played a key role in formulating research strategy and issuing recommendations across multiple sectors. Before that, he held the position of Senior Manager Research at Global Investment House in Kuwait, a prominent investment company in the Middle East. With over 16 years of experience in the financial industry spanning the GCC and Emerging Asia, Hettish Karmani brings extensive expertise to his current role. He holds an MBA from Karachi University Business School and has completed executive education from Oxford Saïd Business School. Additionally, he has been a frequent speaker at conferences in the MENA region, particularly in the Petrochemicals and Construction sectors.

Please list your organization's primary function:
Family Office

What is your main function within the company:
Portfolio Management

Are you responsible for hiring investment managers?
Yes

Total Assets Under Management:
Confidential

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Al Imtiaz Investment Group

What percentage of the total funds are allocated to alternatives?
15-20%

Please indicate the range or size of allocations you make:
10-20M

In your own words, please tell us specifically what types of investments you are looking for:
Equities.

Have you invested in first time funds in the past?
No

What is your IRR target and over what duration?
10-12%

In what geographical regions and specific subregions or countries are you looking for future investments?

- Global

Please specify if you have any restrictions to invest in a specific asset classes or strategies or regions:
Sharia only.

Products planning to invest within the next 3 to 6 months:

- Equity Products