



## Carl Ortiz

Chief Executive Officer  
Al Nasser Family Holdings

### Company Profile:

The holding company comprised of several operating companies across real estate, sports management, general trading, retail & investments.

### Attendee Brief Bio:

Carl Ortiz is a seasoned global markets investor with nearly 20 years of experience managing investments across emerging markets for institutional investors and family offices. Based in the Middle East for the past 15 years, he serves as a board member for various trading, investment, real estate, sports management, technology, and holding companies. He holds undergraduate and master's degrees from Bentley College, the European Business School, and the Massachusetts Institute of Technology.

### Please list your organization's primary function:

Investment Management

### What is your main function within the company:

Oversee management of operating companies with emphasis on Kuwait Capital Investment Management Company(A multi-family office).

### Are you responsible for hiring investment managers?

Yes

### Total Assets Under Management:

USD 2B

### What percentage of the total funds are allocated to alternatives?

50%

**Carl Ortiz**

**Al Nasser Family Holdings**

**Please indicate the range or size of allocations you make:**  
1-25M on average with larger amounts less frequently.

**In your own words, please tell us specifically what types of investments you are looking for:**  
Direct investments, Private Equity, Venture Capital, Listed and Strategic partnerships.

**Have you invested in first time funds in the past?**  
Yes

**What is your IRR target and over what duration?**  
Depends on many variables.

**In what geographical regions and specific subregions or countries are you looking for future investments?**  
• Global, Europe, Asia, USA, MENA, LATAM

**Please specify if you have any restrictions to invest in a specific asset classes or strategies or regions:**  
NA

**Products planning to invest within the next 3 to 6 months:**

- Absolute Return
- Commodities / Managed Futures
- Equity Products
- Farmland / Forestry / Agriculture
- Hedge Funds
- Infrastructure
- Private Equity
- Real Estate and Property Investments
- Renewables and Cleantech
- Venture Capital