



Mahmood Zainal

Executive Director - Investments
Esterad Bank

Company Profile:

Wholesale sharia compliant investment bank

Attendee Brief Bio:

Mahmood Zainal, Executive Director of Investments, brings extensive investment banking experience in the Middle East, specializing in deal origination, valuations, post-investment management, and due diligence, with a focus on real estate and private equity. Previously with Kuwait Finance House - Bahrain, he contributed to Investments, Retail Banking, and Customer Service.

Please list your organization's primary function:

Esterad Bank is a prominent Shari'ah-compliant alternative asset manager, with a primary focus on income-yielding real estate assets and selective private equity investments.

What is your main function within the company:

Deal origination, valuations and modelling, post-investment management and due diligence, with a particular focus on real estate and private equity.

Are you responsible for hiring investment managers?

No

Total Assets Under Management:

USD 350M

What percentage of the total funds are allocated to alternatives?

50%

Please indicate the range or size of allocations you make:

USD 25M

Mahmood Zainal

Esterad Bank

In your own words, please tell us specifically what types of investments you are looking for:

Real estate and private equity

Have you invested in first time funds in the past?

No

What is your IRR target and over what duration?

13% for real estate and 15% for private equity

In what geographical regions and specific subregions or countries are you looking for future investments?

- USA
- MENA

Please specify if you have any restrictions to invest in a specific asset classes or strategies or regions:

Sharia compliant

Products planning to invest within the next 3 to 6 months:

- Private Debt
- Private Equity
- Real Estate and Property Investments