



Naser Alnaser

**Director of Investments
Esterad Investment Co B.S.C**

Company Profile:

Alternative Investments

Attendee Brief Bio:

Naser Alnaser manages the company's alternative investments into private equity and real estate.

Please list your organization's primary function:

Private Equity and Real Estate Investments

What is your main function within the company:

Director of Investments

Are you responsible for hiring investment managers?

Yes

Total Assets Under Management:

USD 600M

What percentage of the total funds are allocated to alternatives?

80%

Please indicate the range or size of allocations you make:

USD 20-30M

In your own words, please tell us specifically what types of investments you are looking for:

Yielding Real Estate and Growth Capital Private Equity investments.

Have you invested in first time funds in the past?

No

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What is your IRR target and over what duration?

13%+ over 4-5 years

In what geographical regions and specific subregions or countries are you looking for future investments?

- Europe
- USA
- MENA

Please specify if you have any restrictions to invest in a specific asset classes or strategies or regions:

Western Europe investments only with a track record of profitability.

Products planning to invest within the next 3 to 6 months:

- Private Debt
- Private Equity
- Real Estate and Property Investments