



John Fairs

**Executive Director
First Abu Dhabi Bank**

Company Profile:

First Abu Dhabi Bank offers financial solutions, products, and services through its Corporate and Investment Banking and Personal Banking franchises.

Attendee Brief Bio:

My areas of expertise include strategic planning, fixed-income asset management, project/portfolio management, investment and capital markets advising, client engagement and service, risk management, and relationship building. · Articulate communicator and advisor; excel at enhancing decision-making and championing collaborative efforts in conjunction with executive leadership, board members, and stakeholders to boost profitability and market position. · Successful in directing strategic, operational, and tactical aspects as per organizational mission, executing rigorous efforts to enhance the delivery of customer-centric products and services. · Instrumental in spearheading, mentoring, and empowering talented individuals as well as cultivating lucrative relationships and partnerships to accomplish long-term milestones.

Please list your organization's primary function:

FAB offers financial solutions, products, and services through its Corporate and Investment Banking and Personal Banking franchises.

What is your main function within the company:

Member of FAB Asset Management Team primarily responsible for Fixed income and Money Market Portfolios.

Are you responsible for hiring investment managers?

No

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First Abu Dhabi Bank

Total Assets Under Management:
\$4B

What percentage of the total funds are allocated to alternatives?
Sub 5% ETF

Please indicate the range or size of allocations you make:
We manage client money according to mandate from a few hundred thousand dollars to multiple millions.

In your own words, please tell us specifically what types of investments you are looking for:
GCC /Global Fixed income, Money market, and Equity opportunities.

Have you invested in first time funds in the past?
No

What is your IRR target and over what duration?
NA

In what geographical regions and specific subregions or countries are you looking for future investments?

- Global
- MENA

Please specify if you have any restrictions to invest in a specific asset classes or strategies or regions:
Solely bonds and equities

Products planning to invest within the next 3 to 6 months:

- Fixed Income and Money Market