



**Mohamed Seghir**

**Chief Executive Officer  
HAYAH Insurance Company P.J.S.C.**

**Company Profile:**  
Insurance Company

**Attendee Brief Bio:**

Mohamed has over a decade of experience in the insurance industry. His journey began as an Actuary at FWU AG in Munich in 2007, where he oversaw operations in Western Europe and the Middle East. He then held pivotal roles at Munich Re and Swiss Re, eventually becoming the Head of North Africa and the Middle East at Swiss Re. Mohamed's expertise extends across bancassurance, life insurance, takaful, and pensions, making him a sought-after speaker at industry seminars and conferences. He holds a Master's degree in Finance and Actuarial Sciences from Université Claude Bernard and is a qualified actuary from both the French and Swiss Institutes of Actuaries.

**Please list your organization's primary function:**  
Life insurance

**What is your main function within the company:**  
Chief Executive Officer

**Are you responsible for hiring investment managers?**  
Yes

**Total Assets Under Management:**  
100M

**What percentage of the total funds are allocated to alternatives?**  
5%

**Mohamed Seghir**

**HAYAH Insurance Company P.J.S.C.**

**Please indicate the range or size of allocations you make:**

90%

**In your own words, please tell us specifically what types of investments you are looking for:**

NA

**Have you invested in first time funds in the past?**

No

**What is your IRR target and over what duration?**

8%

**In what geographical regions and specific subregions or countries are you looking for future investments?**

- MENA

**Please specify if you have any restrictions to invest in a specific asset classes or strategies or regions:**

NA

**Products planning to invest within the next 3 to 6 months:**

- Private Equity
- Venture Capital
- ESG