



Mohamed Al Lawati

Head of Private Markets
Oman National Investments Development
Company

Company Profile:

Oman National Investments Development Company

Attendee Brief Bio:

Mohamed Al Lawati manages a diverse portfolio comprising 19 direct investments and funds. With 18 years of experience in financial services, he has held leadership roles across investment management, corporate finance, business development, and strategic planning. Mohamed's international career spans the USA, UK, Oman, and Uzbekistan, where he has led, closed, and managed numerous investment deals. He has also served on multiple international boards, bringing extensive expertise in capital markets. Mohamed holds a bachelor's degree in finance from Pennsylvania State University, a master's degree in international business from the University of Leeds, and is a graduate of the NCLP program associated with IMD University of Switzerland and Oxford University.

Please list your organization's primary function:

Investments in public and private markets

What is your main function within the company:

Private Markets investments

Are you responsible for hiring investment managers?

Yes

Total Assets Under Management:

USD 500M

What percentage of the total funds are allocated to alternatives?

65%

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Please indicate the range or size of allocations you make:

NA

In your own words, please tell us specifically what types of investments you are looking for:

Private Equity Funds focusing on the GCC region.

Have you invested in first time funds in the past?

Yes

What is your IRR target and over what duration?

0.15

In what geographical regions and specific subregions or countries are you looking for future investments?

- MENA

Please specify if you have any restrictions to invest in a specific asset classes or strategies or regions:

NA

Products planning to invest within the next 3 to 6 months:

- Infrastructure
- Private Debt
- Private Equity