



## Matein Khalid

Advisor to the Chairman and CIO  
Phoenix Holdings

### **Company Profile:**

Private Wealth Family Office of Mr. Abdulla Saeed Al Naboodah.

### **Attendee Brief Bio:**

Matein Khalid is the CEO designate at Audere Capital and Advisor to his chairman Abdulla Saeed Al Naboodah. He manages portfolios that encompass major asset classes and alternative investments in the global markets. Additionally, Matein serves as a Partner to a Media Content IP Investing Franchise in Hollywood / Asia that creates animation movies, TV series, games & IP licensing. He has been the CIO at various GCC/Royal Investment Offices. He has worked as the Vice President at JP Morgan & Chase in Chicago, New York, London and Geneva. Matein has 30+ years of experience in global capital markets. He teaches an MBA course in investment banking at the American University of Sharjah as an adjunct professor. He has 4 degrees in finance, economics, banking and international relations from The Wharton School at the University of Pennsylvania, US.

### **Please list your organization's primary function:**

Investment Management and Deal Making

### **What is your main function within the company:**

Capital markets/investments

### **Are you responsible for hiring investment managers?**

Yes

### **Total Assets Under Management:**

Confidential

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### Phoenix Holdings

**What percentage of the total funds are allocated to alternatives?**  
10-15%

**Please indicate the range or size of allocations you make:**  
Confidential

**In your own words, please tell us specifically what types of investments you are looking for:**  
Absolute return products with proven track records. Private companies interested in building operating franchises in the Gulf preferably in branded luxury products, real estate and F&B.

**Have you invested in first time funds in the past?**  
Yes

**What is your IRR target and over what duration?**  
15% IRR hurdle over a market cycle

**In what geographical regions and specific subregions or countries are you looking for future investments?**

- Europe, USA, Asia

**Please specify if you have any restrictions to invest in a specific asset classes or strategies or regions:**  
None

**Products planning to invest within the next 3 to 6 months:**

- Absolute Return
- Commodities / Managed Futures
- Credit Funds
- Equity Products
- Farmland / Forestry / Agriculture
- Hedge Funds
- Private Equity
- Real Estate and Property Investments
- Venture Capital